

**ENRON CORP.**  
**Table 3b - Business Highlights**  
(Unaudited)

	Quarter Ended December 31,		Year Ended December 31,	
	2000	1999	2000	1999
<b>Wholesale Services</b>				
(In Millions)				
Commodity Sales and Services	\$ 538	\$ 151	\$ 1,630	628
Assets and Investments	309	149	889	850
Unallocated Expenses	(70)	(37)	(259)	(161)
<b>IBIT</b>	<b>\$ 777</b>	<b>\$ 263</b>	<b>\$ 2,260</b>	<b>\$ 1,317</b>

**Commodity Sales and Services**

Physical Volumes (BBtue/d) (a)

Gas:

United States	21,417	10,219	17,674	8,982
Canada	6,993	4,406	6,359	4,398
Europe and Other	4,866	1,630	3,637	1,572
	<u>33,276</u>	<u>16,255</u>	<u>27,670</u>	<u>14,952</u>
Transport Volumes	925	693	649	575
Total Gas Volumes	<u>34,201</u>	<u>16,948</u>	<u>28,319</u>	<u>15,527</u>
Crude Oil and Liquids	7,406	6,824	6,088	6,160
Electricity (b)	<u>23,068</u>	<u>10,306</u>	<u>17,308</u>	<u>10,742</u>
Total Physical Volumes (BBtue/d) (a)	<u>64,675</u>	<u>34,078</u>	<u>51,715</u>	<u>32,429</u>

Electricity Volumes (Thousand MWh)

United States	188,832	88,254	578,787	380,518
Europe and Other	23,389	6,564	54,670	11,576
Total	<u>212,221</u>	<u>94,818</u>	<u>633,457</u>	<u>392,094</u>

Financial Settlements (Notional)(BBtue/d)	276,865	109,872	196,148	99,337
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**Retail Energy Services**

Revenues (in millions)	\$ 1,657	\$ 555	\$ 4,615	\$ 1,807
IBIT - recurring (in millions)	\$ 33	\$ 7	\$ 103	\$ (68)
Total Contract Value (in billions)(c)	\$ 4.5	\$ 2.6	\$ 16.1	\$ 8.5

**Broadband Services**

Revenues (in millions)	\$ 63	\$ -	\$ 408	\$ -
IBIT (in millions)	\$ (32)	\$ -	\$ (60)	\$ -
Total Contract Value (in millions)(c)	\$ 86	\$ -	\$ 1,155	\$ -
DS-3 Months Delivered (d)	2,393	-	5,209	-

(a) Includes third-party transactions of Enron Energy Services.

(b) Represents electricity volumes, converted to BBtue/d.

(c) Represents customers' estimated future expenditures.

(d) Digital service, level 3 (DS-3) is equal to 28 T-1 channels and operates at 45 megabits per second.

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